

# The Future of SME Lending: Innovations in Risk Assessment and Credit Scoring Models Using Machine Learning in Fintech

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## Abstract

The paper looks into how recent innovations like the use of advanced data analytics and machine learning influence SME funding. International socio-economic growth driven by SMEs has been a challenge to access funds since they lack credible credit histories and need to qualify for financial credit scores. These conventional approaches that tend to largely rely on written financial records negatively categorize them as high risk, thereby denying them much-needed funds. This paper discusses how these innovations, supervised and unsupervised learning, deep learning, and natural language processing, offer solutions to these problems using alt data and real-time data to manage risk effectively and sustainably. In addition, the examples of Kabbage and Funding Circle proved that such an approach is beneficial by decreasing the loan's default rate and the time required to consider the applications. Still, this paper examines issues like data privacy, adverse impacts of biased algorithms, and combining with longstanding banking systems; this paper also explores opportunities in machine learning and blockchain in SME lending in the future. Over time, through these technologies, customer loans access anew through efficiency, effectiveness, and transparency with a view of promoting SMEs' competitiveness in the new world market.

**Keywords:** SME Lending, Machine Learning, Credit Scoring, Risk Assessment, FinTech, Alternative Data, Supervised Learning, Unsupervised Learning, Real-Time Data, Blockchain Integration

## 1. Introduction

SMEs are significant economic growth and development agents within the global economy, mainly driven by employment creation and innovation. SMEs comprise a large portion of organizational entities around the globe. They can be understood as key organizations of developed and developing economies as they create employment and foster diversification of economies. They have adopted core competencies that enable them to contend with the competitiveness of varying markets, thus being characterized by recurrent constraints of resources compared to large firms. However, SMEs are also hampered by several problems, especially in finance, and thus, these firms' growth and competitive ability are constrained. Undoubtedly, inadequate credit histories constitute one of the main obstacles to SME credit access.

Many SMEs have significantly shorter credit histories than large enterprises with well-documented credit histories, making it very hard for traditional financial institutions to evaluate their creditworthiness. Also, traditional credit scoring approaches depend on some financial ratios and general credit histories, which many SMEs need help to provide. This shortfall is a challenge to SMEs in acquiring financing since they are considered risky by the lenders, and lenders often set strict loan terms or high interest rates on the loan. Furthermore, SMEs create different types of unstructured data, like social media mentions or transaction logs, which regular models fail to consider or need to consider sufficiently when assessing risk levels. Disentangling this data type and integrating it into credit assessment renders credit constraints more profound for SMEs by highlighting their creditworthiness adequately (Fig. 1).



Figure 1: Introduction to Small and Medium Enterprises (SMEs)

Exacerbating these conditions is the relatively risky nature of lending to SMEs, particularly as perceived as other forms of lending. Since there is not enough data, conventional creditors can seldom predict SME risk profiles properly, making their approach to approving loans extremely conservative. Therefore, SMEs often receive long loan processing periods, stringent credit conditions, and high credit costs, which limit their expansion. This raised risk perception may slow innovation and decrease SMEs' positions within respective markets, leading to resolution challenges that influence wider economic development and employment. Furthermore, the need for suitable risk assessment methods also deems the SMEs out of the financial services. This reduces financial inclusion, especially in emerging market SMEs, which can benefit greatly from financing. As awareness of these risks expands, the call for more efficient credit scoring and risk assessment in SMEs has increased, with unique models required. However, over the past few years, innovation in techniques such as machine learning and data analytics has also offered valid solutions to these challenges. It was observed that with the help of MLD, lenders can consider all possible data sources that can be structured or unstructured and alternative data that will help produce a higher classification accuracy of SMEs' creditworthiness and their ability to repay. Structured and unstructured data, including transaction patterns, industry trends, or social media sentiments, can be analyzed using machine learning models, which provide a holistic view of the risk associated with an SME. These advancements improve the accuracy of risk assessment and accelerate the rate at which loans are processed, giving SMEs more usable loan terms and funding.

## 2. Traditional Challenges in SME Lending

SMEs play an important role in development since they empower citizens through employment and stir up growth in different sectors of the economy (Zhuang et al, 2009). Nevertheless, it has emerged that significant challenges remain for SMEs seeking funding, largely because of constraints relating to the conventional credit scoring models. These frameworks that depend greatly on traditional credit scoring tools are usually insensitive to the needs of SMEs,

most of the time denying them the capital they need. This section highlights the principal issues affecting SMEs regarding loans, their history, and their reliance on them. SMEs need help with lending processes. These include the first problems. Therefore, the lending process entails higher risks, leading to strict terms and higher interest rates than large businesses. Recognizing them shows that many structural factors are holding back the emergence and development of SMEs and suggests that fresh approaches are required.

### 2.1. Lack of Formal Credit History

They include the fact that many SMEs need a credit profile within which they can apply for a loan. Classic credit risk models mainly focus on the business organizations' financial statements and credit ratings. However, while applying these models, many SMEs need to meet detailed credit records required by traditional lenders for reasons such as new establishment or small scale (Nyati, 2018). This means that most of these businesses are funded through informal funds of funds which need to be quantified in the traditional banking encouraging credit systems. As a result, traditional sources of funds need to adequately evaluate the risk involved in extending credit to these enterprises (Berger & Udell, 2006). This area of weakness spurs a particular problem for growing startups and SMBs that need to be more creditworthy due to inexperience. Since SMEs usually do not have traceable credit histories, they are often deemed high risk. As a result, this classification keeps them from accessing loans or offers them uncompetitive loan rates when granted credit. The absence of documents, therefore, brings a hurdle that results in SMEs needing to be provided with appropriate financial resources, and the issue hinders the firms from expanding, adopting new technologies, and addressing human capital (Haider & Abdulkadir, 2022) (Fig. 2). Therefore, this perpetuates a situation where the credit histories remain the preserve of the lucky few, and the SMEs, after being locked out by limited resources, are unable to access the financial hitches by other means of credit systems (Nyati, 2018).



Figure 2: Credit risk models

## 2.2. Reliance on Limited Data and Traditional Credit Scores

The approach established in traditional lending theoretically hinges on numerical data of financial statements, balance sheets, and tax returns that are usually unavailable to SMEs (Nwagbo, 2018). While there may be records of basic financial data kept by SMEs, these records are either likely to be partial or no more than ad hoc, which causes problems, in particular for traditional modeling in estimating their creditworthiness. However, most generic credit scoring models rely on standardized benchmarks, which may need to

be more effectively reflected in the performance or creditworthiness of an SME, for instance, in terms of utilization and credit history ratios (Gill, 2018). Consequently, the models produce misleading evaluations of risk for SMEs as they exclude external factors that can reflect the SME's ability to repay loans, cash flow fluctuations, and other sources of information, including customer feedback and supplier payment records.

## The Limitations of Traditional Credit Scoring



**Figure 3: The Limitations of Traditional Credit Scoring**

This over-reliance on a set of restricted figures also does not consider the flexibility specifically associated with SMEs. SMEs need to make a stable income compared to large companies with stabilized financial plans and may endure short-term financial problems. The traditional models of credits fail to capture such complexities, thereby making a reconnaissance of loans more frequent among SMEs. Further, traditional credit scoring models do not consider real-time data, whereas live data can better describe SMEs' financial strength (Sun et al, 2021). This gap portrays the extent to which traditional models fail to give a whole view of an SME's overall risk exposure and adds to the problem that SMEs encounter in getting finance.

## 2.3. High Risk for Lenders and Increased Interest Rates or Strict Terms

For that reason, SME loans remain a high-risk credit product in the eyes of lenders because of the volatility and dispersion of SME performances. This perception of risk results from the fact that credit risk assessment for SMEs entails some constraints, thereby forcing the lenders to add to this perception either in the form of higher interest rates or other

unfavorable credit conditions. These measures seek to insulate lenders from risks associated with loan defaults and thus come with other costs that add to the challenges of doing business, especially for SMEs, which may be running their businesses using thin margins. Higher rates also mean that deferral of interest costs is costly, and SMEs cannot endlessly roll over their debt burden while rigid loan conditions (Manford, 2022), for instance, early loan repayment terms often imposed for longer times or an increase in collateral demands, may discourage SMEs from seeking credit. Such conservative credit policies negatively impact SMEs' ability to expand and operate effectively within industries (Fig. 3). For example, a high interest rate reduces SMEs' net working capital for financing new ventures, expansion, or operations enhancements. Similarly, strict lending terms may limit an SME's ability to obtain the required funds to meet business requirements. Therefore, these lending practices engender borrower security above SME growth, which hampers access to credit through traditional lending models. Adverse contractual loan conditions imposed by lenders on SMEs, therefore, become a setback, as they limit SMEs' credit utilization for growth (Fuseini, 2015).





Figure 4: Interest Rate Risk in Banking and Financial Institutions

2.4. Restricting SME Growth

The individual burdens outlined above compound, producing a financial climate hostile to SMEs. Due to an inability to access credit, SMEs cannot capitalize on expansion opportunities or invest in new technologies or capabilities to compete with large corporations reliably. SMEs need more access to funds to respond to new technologies or emerging changes in the market. They are likely to be badly affected by the new economic situation. Thirdly, enhanced employee turnover may be a challenge to SMEs since they cannot afford to pay their employees highly or provide social amenities; this would hamper the growth of SMEs (Abdirahman, 2017). The constricted growth of SMEs has far-reaching economic

effects because such organizations are central to entrenching innovation and employment. SMEs that cannot secure funds also cannot make their full contribution to economic development processes. This type of barrier influences not only a separate enterprise but also threatens the development of economic diversification based on the activity of SMEs. Thus, the problem of the high cost of lending for SMEs characterizes a systemic condition that hampers their participation in the broader dynamics of economic development. Lending practices are changing, and these barriers will be crucial to eliminate to boost the SMEs and guarantee they can significantly participate in improving the economy (Fig. 5).

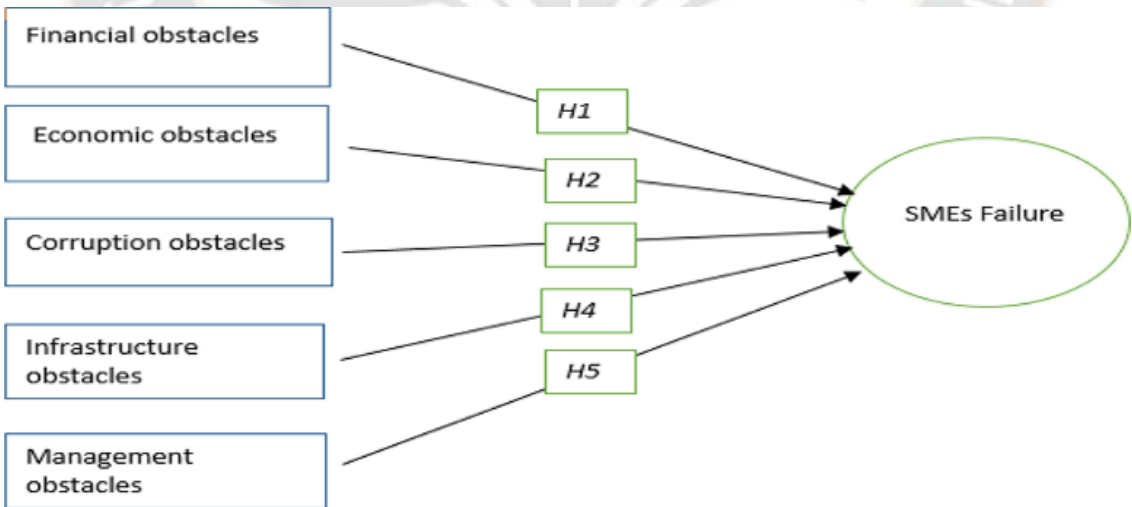


Figure 5: Barriers constraining the growth of and potential solutions for emerging entrepreneurial SMEs

3. Machine Learning in Risk Evaluation

This paper contributes to extant literature through a discussion of how the incorporation of ML in FinTech has brought about revolutionary changes in the credit risk evaluation of SMEs. Standard credit rating techniques are often unsuitable for SMEs because they have few credit history

records, and SMEs' operation is considered high-risk (Lin, 2007). ML, having the ability to work with great volumes of

data from various sources, is more effective in providing real-time risky credit evaluations than conventional methods. This section explores five major ML applications in SME credit risk assessment: supervised learning algorithms, unsupervised learning for segmentation, uses of alternative data, dynamic risk evaluation by deep learning, and NLP in credit scoring (Fig. 4).

3.1. Supervised Learning Models

Supervised models of learning are one of the essential procured attributes in credit scores, which utilizes the labeled data to decide on creditworthiness with reference to the records. Among the selected supervised learning algorithms, logistic Regression, random forests, and gradient boosting machines are widely applied and are essential in classifying SMEs according to their risk levels. Logistic Regression

gives possible risk levels through probabilities, while Random Forest and Gradient Boost enhance the model's performance by repeatedly training in decision trees (Lombardo et al, 2015). These models derive insights from other indexed data, such as operational parameters, customer sales data, and records of SMEs, amongst others, which standard approaches leave out. Using such data, it is possible to train supervised machine learning algorithms, which we will then use to determine risk scores as SMEs' operational and financial stability. The strength of the supervised learning models is that they can make predictions of credit outcomes from the data even when the SMEs have a short history of formal financial records. This way, FinTech firms can develop a nearly perfect credit system regarding lenders' risk, opening up credit facilities for SMEs (Fig. 6).

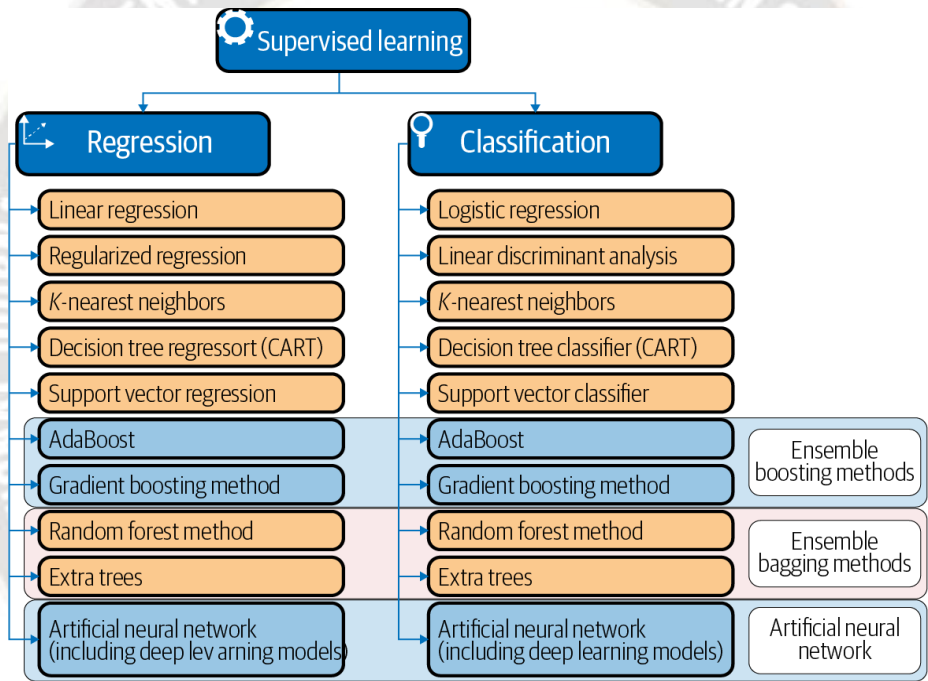


Figure 6: Supervised Learning: Models and Concepts

3.2. Unsupervised Learning for Segmentation

While supervised learning models estimate credit outcomes, other unsupervised learning models, including clustering, assist in the classification of SMEs into groups based on risk levels, other methods like K-Means Clustering or other techniques for hierarchical clustering do not require the data to be initially labeled, and instead help find the clusters for grouping the SMEs because of similarities in their characteristics like the industry they operate in, cash flow or their size. SMEs can then be classified into these clusters, making it easier for the lenders to develop risk assessment models that suit each cluster. For example, an SME operating

in the retail industry will be exposed to risks different from those affecting a manufacturing company despite having had similar financial performances. A credit model that has been clustered allows lenders to fine-tune credit models by matching them to segments' features, thus facilitating more accurate risk prediction (Sanz Guerrero, 2023). Thus, segmentation also helps efficiently control credit resources and improves decision-making concerning loan conditions, interest rates, and repayment periods. This technique assists in lowering the probability of default since lending terms meet the expected risk level of each SME category (Fig. 7).

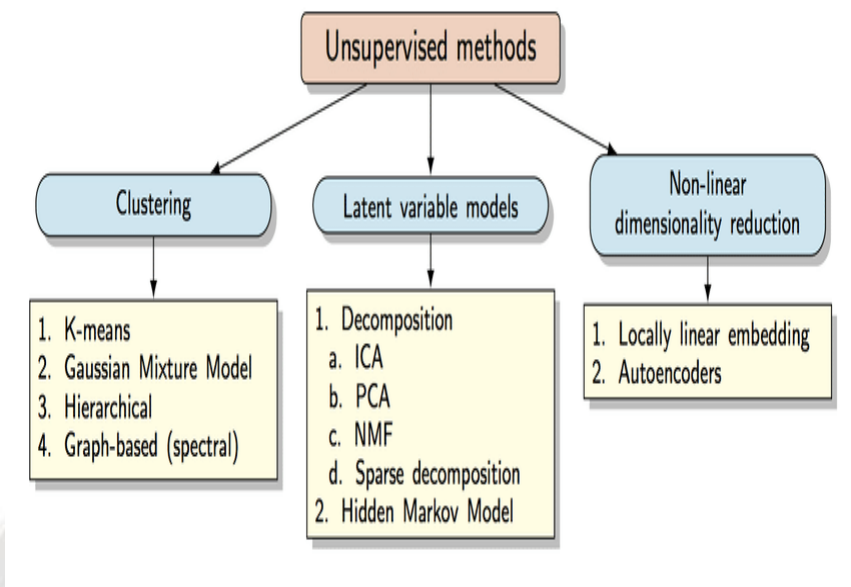


Figure 7: A taxonomy of unsupervised learning methods

### 3.3. Alternative Data Utilization

The use of other data sources is also another revolution created by the use of ML. Credit scoring through the traditional method mainly depends on financial statements, while ML models include qualitatively different parameters like dealing transactions, supplier payment patterns, social network contacts, etc. Such different data sources help gain information on an SME's behavioral pattern and its working and financial patterns, which are not reflected in the credit information. For instance, data from POS systems, inventory,

and supply chain data informs an SME's cash flow and operational performance (Kocaoglu & Acar, 2016). There is an addition to the risk profile by using sentiment analysis from the social media platform, which may indicate the public's perception and the level of satisfaction of the customers. However, they may affect the stability of an SME. Using digital credit scores enables FinTech companies to develop rich risk profiles, which require updates from time to time, thus improving the lending capability of the lenders (Fig. 8).

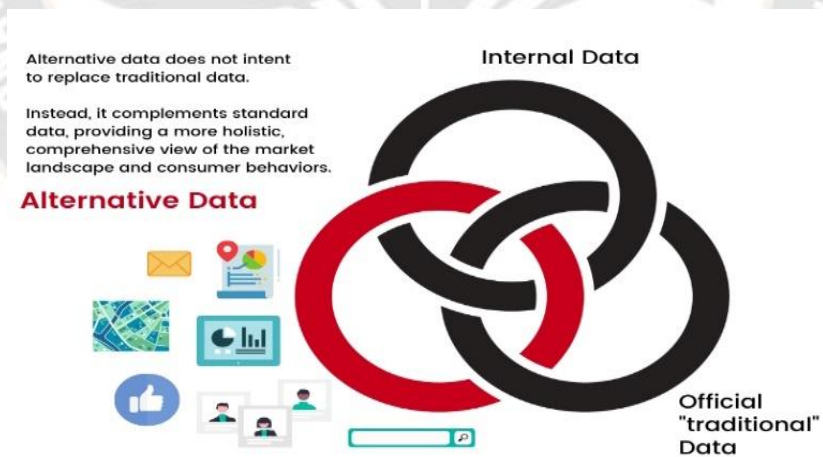


Figure 8: Alternative Data: The Ultimate Guide for Businesses

### 3.4. Deep Learning for Dynamic Risk Assessment

As it relates to sequential data, Deep learning models are useful, especially the Recurrent Neural Networks (RNNs) or a more advanced version known as the Long Short-Term Memory (LSTM) networks. Unlike the standard credit models that use static risk parameters, which rely on past

performance, deep learning models can monitor the SME performance variability over time and learn from changes in cash flow, sales periods, and other temporal characteristics. RNNs and LSTMs can also be used to evaluate seasonality and trends determining an SME's revenue. For example, an SME may have steady cyclical variations in sales activity,



affecting cash flow during the holiday season. By reckoning such cycles, deep learning models can predict future financial performance and rate credit risk more accurately. The ability to undertake dynamic assessment means that the lenders can

change the loan offer provisions to reflect SMEs changing financial position, thus limiting the chances of default and improving the loan portfolio performance.

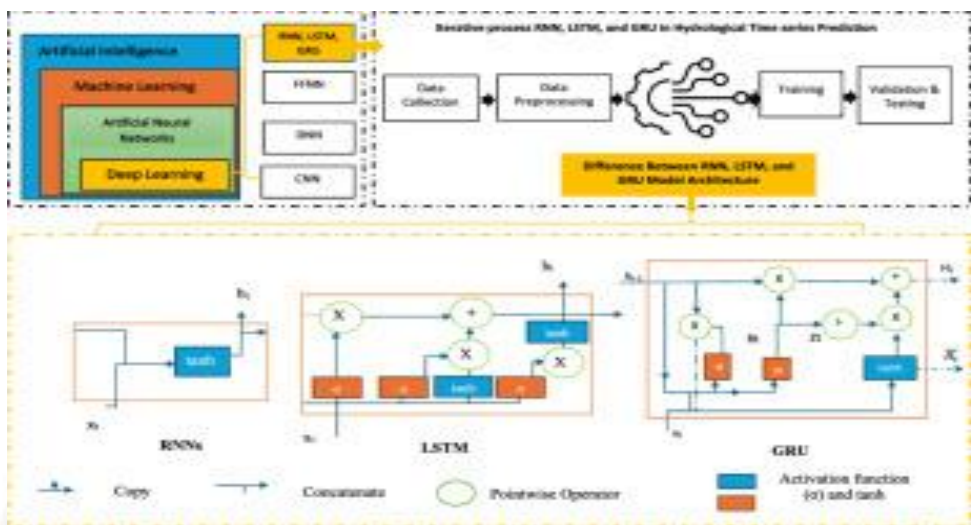


Figure 9: A critical review of RNN and LSTM variants in hydrological time series predictions

**3.5. Natural Language Processing (NLP) for Credit Scoring**  
NLP provides textual information analytics, an approach to ML that provides additional information about SMEs with the help of qualitative data, such as descriptions, reviews, and news. For instance, it can help determine an SME's current image by scrutinizing customers' feedback and the existing risks arising from customer disgruntlement or unfavorable publicity. Besides customer feedback, NLP can analyze financial articles and other reports on the market conditions

that impact the performance of SMEs (Schlaubit, 2021). Such a qualitative analysis enables credit models to assess external factors likely to affect the stability of an SME, such as changes in demand or competition. The obtained insights work with financial data, constructing a broad credit risk picture based on quantitative and qualitative factors. It also enables the FinTech firms to capture specific risk factors or the SMEs, especially those operating in the matrix or highly innovative and competitive industry (Fig. 10).

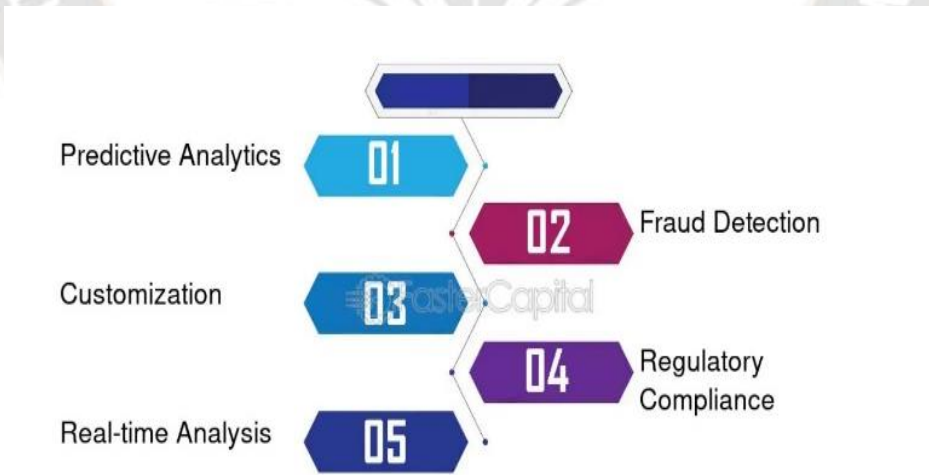


Figure 10: Credit Risk Natural Language Processing

**4. Effects of Machine Learning on Credit Risk Scores**  
The use of ML in credit scoring has also impacted risk assessment within the credit markets of financial institutions, especially small and medium enterprises. In such approaches

as in traditional models, historical financial information is used, and generally, more is needed to elaborate on the actual complicated and changing risks connected with SMEs. Machine learning provides a strong, evidence-based solution

that takes actual time and uses predictive analytics (Javaid et al, 2022). This approach allows one to assess the risk level, provide credit offers, and minimize the level of defaults, thereby changing the existing character of SME financing.

#### 4.1. Real-Time Risk Assessment and its Benefits

Risk assessment in real-time is among the biggest transformations introduced by machine learning to credit scoring (Nuthalapati, 2022). It also does not consider real-time data about the creditworthiness of the firms; it often uses credit scoring models and conventional information sets such as credit history or balance sheets. On the other hand, the ML models can consecutively evaluate new data streams about the SMEs, including the data envelopment of transaction history, the flow of cash, and macroeconomic indicators to determine the creditworthiness of the SMEs in motion on a regular basis. Since these data constitute a sequence, algorithms like Recurrent Neural Networks (RNNs) and Long Short-Term Memory (LSTM) networks are more suitable for this purpose. The nature of these models is that the risk score can be changed to facilitate the decision-making about the range of loan conditions for an SME or even credit termination if the SME is near the critical condition. The usefulness of real-time assessments includes more than risk assessment; financial institutions can now act before an incident occurs. For instance, the early signs of deterioration in the borrower's financial status would prompt a change of strategy by the lender, such as offering financial planning or restructuring the repayment period. This flexibility minimizes the probability of loan default and promotes the mutually successful development of loaning and SME business

relations without focusing strictly on punitive measures to minimize risks.

#### 4.2. Personalized Credit Offers to Reduce Barriers for Riskier Businesses

Among the value-added attributes of employing machine learning for credit scoring is the feasibility of targeting credit offers based on business risks, especially for higher-risk businesses. Standard credit rating systems have been boring to SMEs, especially those with low ratings; they are either charged high interest or declined credit. With the help of machine learning, an SME risk is described in more detail; an average borrower's information can be merged with transactional data, payment behavior of suppliers, and even social media sentiments (Miliūnaitė, 2023). This all-encompassing perspective allows for the transition from a simple risk limitation procedure where SMEs are categorized into two categories – 'low risk' or 'high risk' to the lending rates fitting to the risk associated with every SME. Credit concession enhances SME access to finance, especially credit offers that are personalized for SMEs, hence addressing financial constraints for SMEs with non-conventional financial knowledge. For instance, an SME may have unstable monthly cash flows but increasing revenues in specific months of the year, which an ML model would pick and enable the lender to provide a flexible product with adjustments for the respective months. This approach brings credit closer to SMEs, which may otherwise be considered unfavorably risky by most fundamental strategies, effectively enlarging the universe of potential borrowers. By focusing on loans that meet particular needs, the lenders avoid risk and deliver the SMEs tailored financial products for sound development (Ganbold, 2008).



Figure 11: Credit Guarantee in Financial Markets

#### 4.3. Decreased Default Risk Through Predictive Insights

The predictive feature of machine learning helps to manage the default rate. Old-style credit-rating models focusing on credit history could be more effective in modeling future credit risk (Liu et al, 2022). There is a difference, however, because while deep learning algorithms make predictions

based on a few variables, ML models compare given large sets of data to get correlations that are affiliated with credit risk. These patterns are not limited to such basic measures as the Debt service/ income ratio but include various operation labor and other parameters, customer satisfaction, and other unconventional predictors. This approach is likely the most



effective because it can dissect an SME's repayment capacity and help funders avoid such loans that can end up in default (Fig. 11). Furthermore, most of the current machine learning models improve their prediction with the model's time horizon or with new data and changes in the economic environment. For example, if the economy is in a downturn, an ML model can be adjusted to reflect higher risk, enabling lenders to adjust their risk appetite (Beutel et al, 2019). This flexibility is in stark comparison with the models that need to be adjusted by hand — and they take time — and can hardly cope with such conditions as fast-changing financial environments may provide. The optimized default rates introduced in machine learning prevent the deterioration of a lending environment, leading to accurate credit rating rewards through data.

## 5. Case Studies: Success in SME Lending with Machine Learning

### 5.1. Kabbage and Funding Circle:

Applying ML in SME lending has shifted centrally to encourage FinTech firms to increase credit improvement and

credit access and decrease default risk. Kabbage and the Funding Circle are two well-known FinTech firms that have proved highly effective in this approach and have relied on machine learning technology to revolutionize lending for SMEs. This section outlines their strategies, the major technological enablers, and their influence on the fortunes of SME lending. Kabbage and Funding Circle, using machine learning, brought a fresh perspective on what SME credit score is and how it can be estimated, leaving behind old-fashioned parameters and integrating real-time data for quicker and more efficient credit ratings. Kabbage, a US-based FinTech, applies machine learning to trade loan approvals based on data beyond credit scores, including business data, web sales, and social media signals. This broad data inclusion enables Kabbage to take a broader perspective of an SME's financial standing, especially for the new generation of SMEs that may still need to get credit s in their credit bureau. Kabbage's machine learning algorithms actively collect and analyze these inputs, giving each SME a live and updated credit rating.



Figure 12: Funding Circle

Britain-based Funding Circle likewise uses machine learning but mainly to fine-tune risk analysis and client categorization using predictive stats and other unconventional data. Like many online lending platforms, Funding Circle assesses SMEs based on transactional history, sector-specific risks, and other non-financial risk attributes. It categorizes companies into risk classes for effective use of capital (Fig. 12). The company's machine learning model thus differentiates between high-risk and low-risk SMEs, thereby limiting defaults while availing a loan product that meets the risk segment's needs. This approach makes sense in allowing Funding Circle to manage risk appropriately as well as source funding for SMEs who were previously too risky (Chitaka, 2022).

### 5.2. Real-Time Financial Data Integration and Rapid Loan Approvals

This is especially seen in applying real-time financial data integration, where Kabbage's and Funding Circle's models have been found to ease loan approval periods in the two organizations significantly. Kabbage's platform, for example, employs machine learning to revise risk scores in real-time transaction and cash flow information instead of only historical information. With a single click, Kabbage receives data from SMEs' online payment services, banking transactions, and accounts to evaluate applicants within minutes of their loan applications, which formerly took weeks (Ozlanski et al, 2020). This kind of funding is not only advantageous for SMEs as growth requires immediate funding most of the time; the same goes for Kabbage since it enables the company to fund the borrower within a short

period with total cognizance of where the borrower stands financially. Likewise, Funding Circle employs a risk assessment program that avails machine learning to generate quick but solid evaluations of SMEs' credit status. Their system processes applicants' data on the fly, taking into account performance in the industry, activity in the last month, and overall market conditions. Regarding application processing, Funding Circle can deal with applications much faster than most banks today, granting SMEs funds within days (Pierrakis & Collins, 2013). This quick access to financing is important for SMEs performing in dynamic environments where access to financing can be slow and cost businesses opportunities.

### 5.3. Reducing Default Rates While Improving SME Access to Capital

From credit scoring done through machine learning, Kabbage, and Funding Circle, we managed to reduce the default rate while expanding the accessibility of SME lending. Using new datasets and real-time customer monitoring has helped Kabbage reduce its risk profile and enhance its loan repayments. For instance, Kabbage's algorithmic features can analyze borrowers' cash flow and other operational data for signs of trouble and offer the necessary changes to loan terms in advance or financial advice to potential defaulters (World Bank Group, 2019). Besides enabling Kabbage to protect itself from default risks, this predictive approach has also enabled the company to provide credit facilities to SMEs that would otherwise never secure credit from conventional banks. The company's approach to qualifying SMEs by risk, similar to what Marvel has done, has also helped Funding Circle minimize defaults. It can cluster SMEs according to risk profiles and then develop loan products that are repayable over customized

terms depending on the risk class identified. Thus, reducing its default rates while at the same time making more capital available to SMEs that never qualified for loans in the first place, Funding Circle has introduced small businesses only to terms that they are likely to meet. Further, the model's foresight has enabled Funding Circle to diversify and grow its lending base while still achieving sustainable returns, all with the help of machine learning (Chishti, 2020).

## 6. Benefits for SMEs and Lenders

The application of artificial intelligence technology in the SME financing cycle has been revolutionary and has provided a vast value proposition to both the SME borrower and the financing institutions. It has facilitated better access to credit, faster loan approval, and lower risks for assorted financial institutions. Looking at these advantages in more detail in the following sections is now appropriate.

### 6.1. Enhanced Credit Access for SMEs Lacking Traditional Credit Histories

For small businesses, credit scoring and credit history, which remain important to the evaluation of the creditworthiness of an SME, are normally nonexistent. Machine learning models try to fill this gap by integrating other data inputs in risk assessment processes, including transaction history, social media sentiment, or inventory (Nyman et al, 2021). Combined, it allows for the construction of a broader picture of the SME's state and stability in the context of the lending industry. This also enables institutions to assess borrowers' ability who can hardly prove their creditworthiness but show good prospects in other aspects. Therefore, for SMEs especially, the credit scoring models developed from machine learning mean better and easier access to financing to spur business and economic progress (Fig. 13).



**Figure 13: Strategies for Improving Credit Access**

### 6.3. Faster Loan Approvals with Real-Time Data Integration

The conventional approaches to lending can take a comparatively long time, between days and weeks, primarily due to strict procedures for checking clients' credibility and

creditworthiness. Faster approval of loans has been made possible by the integration of real-time data and machine learning (Wen, et al, 2021). Multiply the number of applicants by the time it takes for a human to interpret structured and unstructured data, then compare it to the time that an

algorithm takes to process the same data and come up with relevant information regarding the applicant's credit risk. For instance, the model based on actual sales data, transaction history, and current trends that evaluate the risk profile of SMEs can provide lenders with more useful information in minutes, helping them make instant decisions. This value is the disclosed working method that serves the need for SMEs' faster access to the necessary financial resources, which are critical when companies experience cash flow issues or come across an attractive investment opportunity.

#### 6.4. Reduced Risk for Lenders through More Accurate Default Predictions

Machine learning in credit risk assessment is useful for SMEs and greatly lowers risk-taking in debts for fund providers (Liang, 2020). The implication is that through predictive analytics, lenders can evaluate many risks that play, which other models cannot. For instance, machine learning features include analyzing the cash flow, customers' feedback, sales volatility, and other significant but fluctuating factors that can

help delineate an SME's financial profile. It can also identify marginal signs of stress or opportunities for growth, which will help lenders change the courses they chart. Higher predictiveness reduces default probabilities because once a lender determines that a particular client is risky, he can restructure the credit instrument to match that risk profile (Banks, 2016). Finally, this benefits financial institutions to keep a better score of loans while serving a larger number of SMEs.

### 7. Challenges and Considerations in Implementing Machine Learning

ML has huge opportunities in SME lending, but certain challenging questions and issues remain with its deployment (Bauer, et al, 2020). Among the primary challenges are data protection and the legislation bar, bias, and the technical and organizational integration of the ML models into banking systems (Fig. 14).

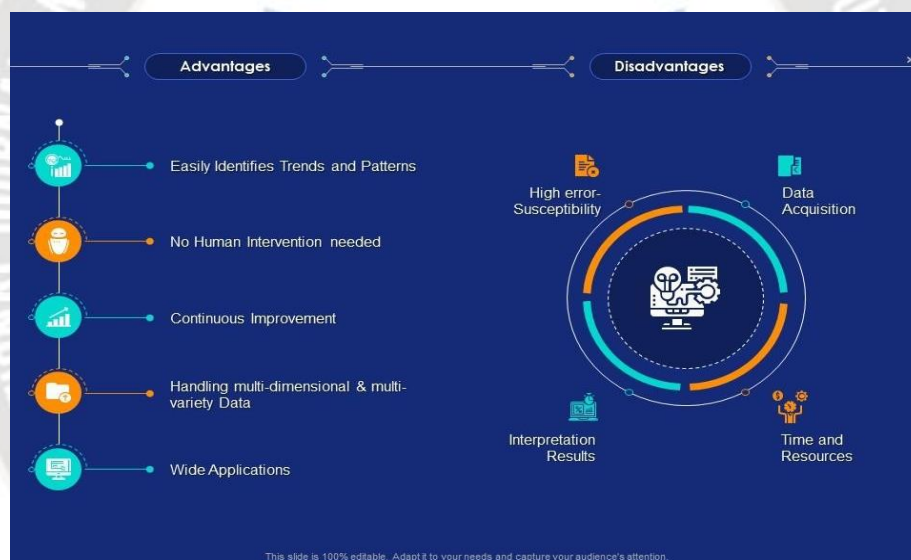


Figure 14: Overcoming Challenges in Implementing Machine Learning Projects

#### 7.1. Data privacy and regulatory compliance

The first and most critical issue in the case of SME lending is the privacy preservation of data used in ML. Conventionally, structured and unstructured data, such as financial transactions, social media feeds, and customer feedback, are heavily dependent on structured and unstructured data to improve risk evaluation techniques. Nevertheless, this approach creates a scenario where to achieve accuracy, it is mandatory to follow certain regulatory standards, such as GDPR in Europe, that prescribe how personal data can be obtained, processed, and stored (Fig. 15). Failure to adhere to these regulations exposes institutions to lawsuits but equally

risks losing market status and customer trust (Reinhardt, 1999). Moreover, due to the growing concern for compliance with data management standards, all financial institutions have to adopt and sustain strict data policies that will help to ensure the security of sensitive information invested into models while attaining the improved performance of ML algorithms for credit scoring. Possible compliance measures include data anonymization, users' consent, and data practices being reviewed in compliance with continually emerging standards.





Figure 15: GDPR: General Data Protection Regulation

### 7.2. Addressing Bias in Machine Learning Algorithms

Another considerable challenge related to bias in developing or training is inherent in any ML algorithm. It was also found that since machine learning models employ data from experience in making the model's predictions, such data prejudices can be copied or even escalated in the model in question. For example, suppose past lending decisions provided concessional credit to specific industries or segments, and the credit model is trained on this data. The model will artificially overcharge SMEs from other sectors or segments in that case. This issue results in fairly dodgy lending practices and risks facing legal problems if the bias discriminates against protected classes by accident. Reducing algorithmic bias involves aspects of technology and ethics, including bias-detection procedures and using different data from different SMEs (Coates & Martin, 2019). Moreover, checking up on the model now and then means that every once in a while, it will be purged of any biases and hence be capable of providing fair evaluation results to all the applicants. It also introduces the need for transparency measures within institutions to explain the rationale of automated decisions, create trust with their customers, and meet legal requirements.

### 7.3. Difficulties Integrating Machine Learning with Legacy Banking Systems

One of the major challenges that emerged from embedding ML models into banking processes is their intersection with legacy infrastructures. So today, many banking systems are established based on architectures that most probably are not

capable enough to bring real-time data processing and correlated complex analytics, which is mandatory for the ML algorithms to work. Hence, applying ML in such settings can lead to significant changes – upgrades of hardware systems, software, and the data storage infrastructure. Integrating modern technology in nursing is costly and takes much time, which may lead to disruption of operations. In addition, current ICT architectures may have incompatible infrastructure for high data throughput needed for continual updates on the credit risk assessment ML models (Prodromidis et al, 2000). Any organization that wishes to implement ML within existing infrastructure may require a gradual approach to integrating new changes as they transform by adopting cloud integration or otherwise executing incremental changes into a new modular system. In light of the moving financial industry embracing more data-based solutions, any financial institution that would adapt to combining ML with traditional systems has much to gain in terms of competition.

## 8. Future Trends in SME Lending and FinTech

In the context of fast-growing financial technology (FinTech), the lending segment for small and medium enterprises (SMEs) is changing fundamentally (Dai, 2020). Among other prominent trends, ML, alternative data, advanced analytics, and blockchain integration must be mentioned. These innovations are expected to enhance the efficiency, accuracy, and transparency of SME lending, consequently closing the credit gap that has long hampered small business development (Fig. 16).



Figure 16: The Future of Banking | SME Finance Forum

### 8.1. Increasing Reliance on Machine Learning, Alternative Data, and Advanced Analytics

Despite its short length, I found your section well organized and understandable, although the presenters' voices had a few irregularities. Applying machine learning and big data analysis is evident in strengthening the models used in the risk management of SME lending. Big data can be structured and unstructured to forecast credit risk, improving accessibility and affordability of financing services for SMEs with limited credit records. Transaction data, social media behavior, and even telematics information widen the set of data applicable for the evaluation of the state of the SME (Awa et al, 2010). Similar to the traditional credit rating system, alternative data sources help study prospective borrowers' lifestyles and, hence, some of its shortcomings. Another ongoing shift impacting SME lending is the application of advanced analytics and what is known as 'ML,' short for machine learning. First, it enables lenders to determine the default risks dynamically without considering changes in market conditions and business performance. For instance, the pattern recognition of cash flows, calibrated periodic sales, and macroeconomic predictors help alter an SME's risk standing nearly constantly. This dynamic assessment capability enables financial institutions to balance loan approval rates and manage them in a much more customized manner. Apart from augmenting risk assessment capability, advanced analytics serve other purposes critical to lenders' operations. Loan granting and disbursal through AI-based underwriting takes less time from loan application to fund receptiveness, which is essential for SME businesses that may need to access capital immediately for operational continuity. This trend is also a result of changing industry

dynamics toward real-time financial services to the respective clients and, thus, a boost to SMEs in terms of financing needs.

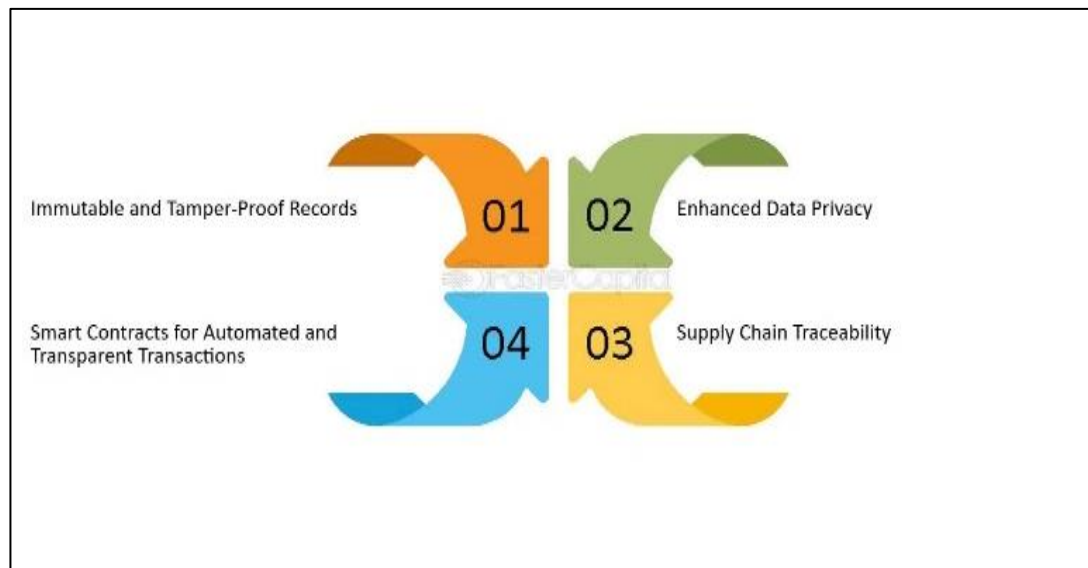
### 8.2. Prospects of Blockchain Integration for Enhanced Transparency and Fraud Reduction

The integration of blockchain technology forms exciting prospects for increasing clarity concerning lending activities and decreasing instances of fraud concerning SMEs. Legendary Blockchain is an open-source ledger that can support the transaction records well-distributed without distorting its ledger; this would make the records more reliable and create confidence between lenders and borrowers. In the case of SME financing, Blockchain offers significant solutions to challenges, including data alteration, new data fabrication, or even fraudulent loan requests (Song et al, 2023). For lenders specifically, it decreases the need to verify persons by keeping a record of a business's history and transactions more thoroughly and efficiently. Since a record of transactions on a blockchain is immutable and each transaction receives a timestamp, the primary actors of a P2P transaction, namely, lenders and borrowers, receive additional protection. This capability is especially helpful for companies that hold subsidiaries in diverse legal territories, where major discrepancies exist in recognition of revenues, costs, and integral valuations. Using blockchain technology, cross-border financiers have kept data consistent, reliable, and transparent.

By integrating Blockchain with ML, the predictive quality of lending models could be enhanced using Blockchain's verified data devoid of anomalies seen in datasets used for training models. Blockchain technology's primary advantage of transparency overall will minimize many operational risks to lenders concerning fraud and compliance costs. On this

basis, it is obvious that SME lending frameworks will likely grow several financial institutions, actively losing to seekers'

efficient approach to developing their SME portfolios (Fig. 17).



**Figure 17: Enhancing Security and Transparency with Blockchain Integration**

## 9. Conclusion and Future Viewpoints

The application of AI and machine learning results in the revival of lending activity in SMEs since it democratizes identifying clients' creditworthiness. Risk assessment in compound traditional models mainly relies on financial data and fixed credit scoring, eliminating SMEs with weak financial records and few credit histories from accessing funds. Machine learning fills this void by establishing probabilistic risk predictions based on big structured and unstructured data. While earlier adopting these values implied the use of complicated mathematical models such as the AHP and the ANP, today, through opportunities of supervised and unsupervised learning models, an SME can be evaluated relying on multiple factors such as transactional information, customer reviews, tests social media profiles, etc., which provide more accurate views on stability and growth prospects of a business. Also, deep learning models capture the behavior over time, thus providing useful information on cash flow fluctuations, enabling consideration of cyclical SMEs (Lin, 2007). The applicability of machine learning does not begin and end with credit access for SMEs; it also makes the process efficient for lenders by shortening loan approval periods from weeks to a few hours. Real-time credit scoring enhances the ability of lenders to respond to SME applications within the shortest time possible, vastly enhancing the customer experience owing to the ever-dynamic demands of SMEs. Furthermore, thanks to machine learning, credit offers generate a specific credit offer, making default rates low to avoid high risks, as traditional assessment of credit risks does not give accurate results, as with machine learning.

In the future, the development of machine learning techniques will progress as more sources of data other than the traditional

credit bureau data will be available, and the advances in algorithms will continue to improve. Subsequent advances could involve the application of a blockchain in the sense that this would promote transparency in SME financing while at the same time also minimizing the effects of fraud in the lending market between lenders and borrowers. However, if machine learning is brought into increasing importance in credit assessment, solving issues like data privacy, the algorithms' biases, and the compatibility of new technologies with legacy banking systems will be crucial (Cox, 2005). The continued development of these models offers hope for integrating a more effective form of finance that encourages SMEs' growth without many dangers to creditors. In this phase of the industrial revolution, machine learning has emerged as a vital solution to the future of SME lending, probably because it is capable of providing attendant, customized, and dynamic solutions for a dynamically changing market environment.

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