

# Motivational Approach with Job Activations to the Work as Organizational Meritorious Performance

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**Abstract**— Motivational approach with job activations specific attention paid to the transfer of the headquarters' flat organizational structure to a body of organizations with a noticeably hierarchical managerial system. The article supports previous evidence that, even in host environments with high cultural distance and constraining employment frameworks, motivational approach with job activations to the work planning to the work are able to find room for motivational approach with job activations to the work management maneuver. Nonetheless, the research reveals a pattern of successful transfer of motivational approach with job activations to the work strategy and broader managerial motivational approach with job activations to the work management practices to the organizations.

**Keywords**- organizations, motivational approach, job activations

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## 1. INTRODUCTION

Every national organizational system even one as constrained motivational approach with job activations to the work as organizational meritorious performance contains some degree of malleability and openness, which may be exploited through appropriate organization specific managerial strategies for motivational approach with job activations to the work management.

An exploration of the ways in which the characteristics of the organizations influence whether or not those organizations engage in strategic motivational approach with job activations to the work planning. This paper explores the ways in which certain characteristics in case of organizations generate a tendency to prepare a formal written motivational approach with job activations to the work plan and focus is primarily on what describe as the environmental characteristics. Motivational approach with job activations to the work excellence for strategic motivational approach with job activations to the work includes also tools for financial, human resource, and risk management, as well as technology management, acquisitions and marketing. A principal theme in motivational approach with job activations to the work management research today is the debate around the tendency to convergence, as against continuing diversity, of organizational forms and practices in varying national settings. The papers in field of special issue as strategic motivational approach with job activations to the work planning, from different perspectives, follows a number of generic questions about how motivational approach with job activations to the work strategy from different nationalities manage their human resources internationally.

## 2. Motivational approach with job activations

Special attention is to the frequently neglected perspective of employees, to investigate the transfer of strategic motivational approach with job activations to the work planning practices from organizations. The papers concentrate on the transfer of managerial and motivational approach with job activations to the work strategy practices to and within host countries, with a dominant focus on subsidiaries' dynamics, rather than on the influence of organization of origin. The globalization dynamics promoting convergence and divergence in organizations and managerial practices worldwide have attracted attention from a broad range of social sciences disciplines. Two lines of the debates are currently very well definable:

a) Motivational approach with job activations to the work management as a common argument is that market, technological and managerial forces to adopt common strategies and practices, fostering economic, organizational and employment homogenization across borders.

b) Motivational approach with job activations to the work strategy must be carriers of globalization, spreading managerial knowledge and techniques internationally through the dissemination of best practice.

This paper explores the review in which certain characteristics of actors that in this case of organizations generate a tendency to prepare a formal written motivational approach with job activations to the work plan and focus is primarily on what describe as the environmental characteristics. Environmental characteristics such as education, scientific and prior experience rather than those characteristics derived from personality traits.

### 3. Strategic motivational approach with job activations to the work

The nature of strategic motivational approach with job activations to the work is planning in the organizations and factors, which might influence the presence or absence of strategic motivational approach with job activations to the work planning activities and brief outline of the sampled organization and the research methodology. The strategic motivational approach with job activations to the work planning, the characteristics, and the influence their motivational approach with job activations to the work development strategies. A further contribution of the paper is to illustrate strategic motivational approach with job activations to the work planning for motivational approach with job activations to the work management maneuver in the very traditional, multi-domestic context of the organizations, a sector that generally neglected in the literature on international strategic motivational approach with job activations to the work planning. There are no distinct motivational approach with job activations to the work management systems in use at organizations, and nor should there be anything of the sort, as the aim is that strategic motivational approach with job activations to the work is an integrated part of motivational approach with job activations to the work.

The role played by the strategic motivational approach with job activations to the work planning in promoting or resisting divergence or convergence of motivational approach with job activations to the work strategy across national borders deserves particular attention. In recent years, a large number of studies have concentrated on the interplay between strategic motivational approach with job activations to the work planning, home and host countries and motivational approach with job activations to the work strategy practices, producing a distinctive line of inquiry within the international motivational approach with job activations to the work management field.

Motivational approach with job activations to the work management system is also in general e.g. in the recognized motivational approach with job activations to the work standards understood as a concept for systematic approach or mental system but not as a distinct, physical system. It is generally arguing that effective strategic motivational approach with job activations to the work planning are one of the important factors in motivational approach with job activations to the work success.. The most extensive review, although now some years old, is the analysis that there seemed to be a consensus that planning linked positively to growth undertaken. Nevertheless, the debate is still in the development stage, with major limitations at both methodological and theoretical levels:

a) The debate been unnecessarily polarized the divergence and convergence debate is not or should not be

about one or the other, but about the interaction between local, national and international influences. This suggests the need for less emphasis on grand tendencies and greater attention to how complex processes work themselves out in particular situations, often displaying elements of both convergence in some respects and divergence in others.

b) Although organizations share the basic elements of the institutionalize approach of many of the contributions in this field, organizations are also conscious that a more ambitious and integrative perspective, taking into account contributions from different theoretical backgrounds, is required to explain the rich and complex social phenomenon under scrutiny.

c) There are signs that a more integrated, motivational approach with job activations to the work strategy approach is emerging in the literature as researchers strive to weave together elements taken from a variety of theoretical perspectives, including institutional, resource-based, industrial-organization and other approaches.

There are some argues that formal written planning may be inappropriate for the organizations but this seems a minority view (Bridge, O'Neill, Cromie, 1998, 32). It argued that strategic motivational approach with job activations to the work planning. It is as important to organizations as to larger organizations and standard textbooks on entrepreneurship offer chapters on motivational approach with job activations to the work plan whilst a range of specialist publications outline the best ways of writing motivational approach with job activations to the work plan. In organizations, where a motivational approach with job activations to the work plan exists, the preparation of the strategic motivational approach with job activations to the work planning may driven by external forces. The most obvious of these are the requirements of external agencies providing funding for either start up or expansion.

The form of the plan) may vary between the agencies but the strategic motivational approach with job activations to the work planning are the minimum document required by any financial source.

In addition to its role in motivational approach with job activations to the work funding, the motivational approach with job activations to the work plan may serve as a strategic planning document for the entrepreneurs. A plan to guide the motivational approach with job activations to the work and serve as a basis for taking strategic decisions and it may serve as a subsequent monitoring device. In view of its perceived ongoing value to the small motivational approach with job activations to the work, it might expect that strategic motivational approach with job activations to the work planning would be a feature of many, if not most, organizations. Continuous training, employment security, performance appraisal and alternative compensation systems can motivate skilled employees to engage in effective

discretionary decision-making and behavior in response to a variety of environmental contingencies.

Recognizing the importance of strategic motivational approach with job activations to the work planning in achieving flexibility in an international context expands the types of research questions related to the role of strategic motivational approach with job activations to the work planning functions in organizational performance, such as selection of human resources, training, and compensation and performance appraisal. Selection of human resources: As it was, stated organizations today are making abundant changes internally to cope with a highly turbulent external environment. With frequent reorganizing, downsizing, rightsizing, flattening the pyramid, teaming and outsourcing taking place, selection of human resources also shaped by the fact that many people are experiencing major difficulties in their attempts to adapt to the uncertainties of career life.

Modern organizations try to adopt a pluralistic approach to career management that embraces different definitions of career success.

Recognizing the diverse needs of employees enables the organization to reward and maintain diverse competencies in their workforces. Selecting the right person for the right place becomes a more sophisticated process since internal changes in organizations have a straight impact on traditional methods for selection of human resources.

Although many studies have reported a positive association between various human resources practices and objective and perceptual measures of selecting human resources for modern organizations, some authors have expressed concern that results may be biased because of methodological problems.

Traditional methods for selection mostly based on statistical techniques involving the analysis of test scores as well as empirical approaches based upon the intuition and experience of experts and their understanding of the job specifications and the capabilities of the candidates.

Modern approaches recognize that selection of human resources is a complex process that involves a significant amount of vagueness and subjectivity. Situational and individual-difference variables influence which category will dominate the decision maker's impression of the job candidate and exert the greatest influence on the hiring decision.

Innovative selection systems that seek to identify individuals with the ability to learn and adapt to new situations and markets can provide a firm with competitive advantage. International organizations can adopt various practices to enhance employee skills:

1) Efforts can focus on improving the quality of the individuals hired, or on raising the skills and abilities of current employees, or on both.

2) Employees can hire via sophisticated selection procedures designed to screen out all but the very best potential employees. Indeed, research indicates that selectivity in staffing positively related to firm performance.

3) Organizations can improve the quality of current employees by providing comprehensive training and development activities after selection.

What is important is the need to continuously review and update plans for career development and to acknowledge that individuals have varied and different perceptions. The more we understand people and their total environment, the more their needs are likely to meet.

The traditional psychological contract in which an employee entered a firm, worked hard, performed well, was loyal and committed, and thus received ever-greater rewards has started being replaced by a new contract based on continuous learning and identity change.

#### **4. Factors of strategic motivational approach with job activations to the work**

Employees are one of the most valuable resources and companies have to remain competitive. Modern organizations might achieve this by using organic human resources systems that promote the development of a human capital pool possessing a broad range of skills and that are able to engage in a wide variety of behavior. Modern organizations can adopt various strategic motivational approaches with job activations to the work planning practices to enhance employee satisfaction. The form and structure of an organization's human resources system can affect employee motivation levels in several ways. A few tactical actions for implementation can make the challenge simpler and provide leadership that is as follows:

1) Motivational approach with job activations to the work strategy supporting: Obtain support from the board of directors, because an organization's total quality efforts must begin at the very top and begin with the board of directors. One method of obtaining their support is to conduct a quality survey among them.

2) Motivational approach with job activations to the work strategy preparing: Prepare an action plan and answers to these and other questions will provide valuable insights into the existing corporate culture and indicate the organization's readiness for adopting quality.

3) Motivational approach with job activations to the work strategy visionary: Vision and mission statement and develop a vision or mission statement if the organization does not have one already. The key to the initial adoption of quality is continuous communication of the vision within a comprehensive communication plan.

4) Motivational approach with job activations to the work strategy participating: Establish a top-level quality committee, because an essential ingredient for success is a

senior quality committee, which provides leadership in quality and stimulates cultural change. This should be chaired by the CEO and comprise the entire senior management team and the individual responsible for quality.

Depending on the size and structure of the organization, these committees can establish within operating divisions, functional group or by geography.

5) Motivational approach with job activations to the work strategy conducting: Conduct a motivational approach with job activations to the work empowerment survey that is sponsored by the top management to send a clear message throughout the organization that quality is linked to motivational approach with job activations to the work empowerment. The senior executives should then present the results to all employees that detailed strategies for improving motivational approach with job activations to the work empowerment can be devised and communicated.

6) Motivational approach with job activations to the work strategy goal setting: Set goals for quality and motivational approach with job activations to the work empowerment. The results of the motivational approach with job activations to the work empowerment survey lead the senior management to establishing a set of quality goals. Although the whole organization can provide input to this task, the setting of goals is part of management's leadership responsibility. For example, a large holding company uses a number of key quality indicator goals, employee empowerment goals and motivational approach with job activations to the work empowerment goals to determine 5 percent of executive manager's bonuses.

It is important not to hold senior management very responsible until the foundations of quality i.e. key indicators, training mission statement, goals and culture are firmly established. Initially, top management must prove its capacity to deliver quality before it is used as an assessment criterion for a reward package. Strong corporate cultures established through leadership by strategy and adopt obsession with quality. Sample motivational approach with job activations to the work plans and motivational approach with job activations to the work plan templates can help to develop a professional document that will serve as a tool to convince others of organization venture's potential for success. An illustration of the contribution of plural perspectives to an understanding of these complex phenomena of strategic motivational approach with job activations to the work planning provided by the resource-based view of the organization as applied to motivational approach with job activations to the work strategy.

By highlighting the way in which strategic motivational approach with job activations to the work planning extract international competitive advantage from distinctive, company-specific aspects of their motivational approach with job activations to the work management, the resource-based

perspective draws attention to organizations motivation for transferring particular motivational approach with job activations to the work strategy practices between national business systems. It also encourages a focus on the role and behavior of subsidiaries in the dissemination of practices. Resources at the affiliate level may provide a source of competitive advantage for the strategic motivational approach with job activations to the work planning at the local, regional, or global levels such competitive advantages in subsidiaries may be seen as stemming from the distinctive characteristics of host business systems.

Motivational approach with job activations to the work and Industrial information are able to provide organization with access to materials that can be tailored to organizational needs; all it takes is a visit in person, a phone call or an email.

Organization may even choose to use web-based motivational approach with job activations to the work plan applications or purchase software to help organization prepare plans and forecasts.

The mainly qualitative evidence available to date suggests that strategic motivational approach with job activations to the work planning within organizations is an activity of a minority, as highlighted that few small humanities use strategic planning. There may be a number of reasons for the lack of strategic motivational approach with job activations to the work planning.

Historically the typical strategic motivational approach with job activations to the work planning within organizations has tended not to pursue higher levels of education or to take formal motivational approach with job activations to the work training.

When beginning the research phase of organization plan, keep in mind that there is a lot of information out there, especially online, but not all of it is accurate. It is always important to consider the source of any information organization gather; research is only valuable to you if it is factual. Avoid letting unreliable sources tell you what organization want to hear. If organization comes across information that organization, find useful.

There are various, excellent organization market research tools that are available online. If organization has, trouble-piecing research together to paint an accurate picture of organizational motivational approach with job activations to the work, try brainstorming with a skilled professional is necessary.

Hence, there are two possible reasons why strategic motivational approach with job activations to the work planning within organizations tends not to plan (Chell, 2001, 67) that they are emotionally unsuited to it. They think and act intuitively and they are simply unaware of the various tools, which would enable them to plan systematically. Indeed, the limited awareness amongst strategic motivational



approach with job activations to the work planning of the tools associated with the practice of strategic management organized. A further constraint, likely to restrict strategic motivational approach with job activations to the work planning, is that they may not have sufficient financial information to prepare a formal plan. For example, at the lower end of the size range of organization with less than 10 employees, only 33 percent regularly calculate profits to monitor their organization's performance (Nayak and Greenfield, 1994, 227).

A lack of formal planning may also relate to the fact that small organizations are just too busy surviving to take time out to plan ahead whilst others might argue the environment in which operate is so turbulent there is little point in planning ahead.. A lack of formal strategic motivational approach with job activations to the work planning among organizations does not necessarily mean that organization badly managed. It does, suggest that many strategic motivational approach with job activations to the work planning within organizations miss the opportunity to consider the overall direction of the motivational approach with job activations to the work and management decisions may made based on poor information.

Further, if strategic motivational approach with job activations to the work planning is an important component for motivational approach with job activations to the work success, advice agencies might find it useful to identify the characteristics of those managers who are most receptive to the strategic motivational approach with job activations to the work planning idea.

The characteristics of the organization and motivational approach with job activations to the work development strategies hereafter termed motivational approach with job activations to the work strategy, influencing motivational approach with job activations to the work behavior, which might used to inform analysis of the determinants in organizations. Organization characteristics controlled out of analysis in order to focus our attention on motivational approach with job activations to the work strategy variables.

Only the environmental characteristics, describe the backgrounds of the managers rather than their personality traits. Of course, the two components on which attention focused related to one another and the individual variables grouped within each category do themselves show a high degree of interdependence.

##### **5. Motivational approach with job activations to the work excellence tools**

Clear guiding ideas and principles concerning quality and motivational approach with job activations to the work strategy as well as a comprehensive, company-wide realization model for organizing the ideas are not enough for getting quality happen. The strategic motivational approach with job activations to the work planning is potentially

important part of any organization's performance motivational approach with job activations to the work management system. The motivational approach with job activations to the work management might function in several important ways: providing feedback to employees, developing employees and discussing compensation, job status and disciplinary decisions. The motivational approach with job activations to the work management must be aware about sensitivity to employee needs for privacy and confidentiality. It is of utmost importance to provide undivided attention during the motivational approach with job activations to the work and reserve adequate time for a full discussion of the issues. Management's feedback is essential in gaining the maximum benefits from goal setting. Without feedback, employees are unable to make adjustments in job performance or receive positive reinforcement for effective job behavior. Effective performance feedback is timely, specific, behavioral in nature, and presented by a credible source. Performance feedback is effective in changing employee work behavior and enhances employee job satisfaction and performance.

Performance motivational approach with job activations to the work management systems depend heavily on subjective ratings of performance provided by supervisors, peers, subordinates and job incumbents. Despite a heavy reliance on performance ratings, it generally acknowledged that they too often contaminated by systematic errors. Rater motivational approach with job activations to the work management programs can have positive effects on the psychometric quality of performance ratings.

Methods used to provide training are lectures, group discussion, practice and feedback. In general, the more actively involved raters become in the training process, the greater is the outcome.

The above motivational approach with job activations to the work management functions is essential to a human resources manager job. Practical means, tools, methods, etc., especially relevant management methodology, are available to get the approach concrete in practice. For this purpose, a collection of management tools has created at organizations. Some of these tools have created and maintained by motivational approach with job activations to the work experts.

Drawing on the varieties of strategic motivational approach with job activations to the work planning analytical framework, tried to extrapolate the findings to subsidiaries in motivational approach with job activations to the work strategy contexts, suggesting that different national skill profiles and institutional processes significantly constrain or stimulate organizational innovation motivational approach with job activations to the work management strategies.

Emphasizes four motivational approach with job activations to the work strategy consequences can findings:

1) The motivational approach with job activations to the work management of the personal and communication skills that play a critical role within knowledge networks generally been neglected.

2) The role of the subsidiary motivational approach with job activations to the work strategy function in managing international knowledge networks and their career development implications needs to rethink.

3) The motivational approach with job activations to the work strategy function could be a mechanism for harnessing the organizational learning deriving from international networks, particularly that relating to the management and accommodation of organizational diversity.

The reviews demonstrate that expectations of an increasing internationalization of recruitment and mobility in strategic motivational approach with job activations to the work planning are not borne out.

The recruitment of foreign scientists is neither significant nor generalized, and international mobility is relatively low.

While the internationalization of strategic motivational approach with job activations to the work planning clearly affects motivational approach with job activations to the work management, the impact is not as large as might be expected.

Motivational approach with job activations to the work management practices in strategic motivational approach with job activations to the work planning still shaped at a national level, displaying major institutional differences.

## 6. Multiple reward systems

Over the years, the model has also been able to accommodate efficiently various organizational changes as well as various new emphases in the motivational approach with job activations to the work and in quality thinking. This has made it possible to develop Motivational approach with job activations to the work strategy in a more sustained manner than based on the formal organizational structure and continually depending on numerous organizational changes. This framework utilizes the most exemplary international ideals and is based on what has been learnt over decades e.g. with motivational approach with job activations to the work partners.

There are no distinct motivational approach with job activations to the work management systems in use at organizations, and nor should there be anything of the sort, as the aim is that motivational approach with job activations to the work management is an integrated part of motivational approach with job activations to the work. Indeed, motivational approach with job activations to the work management system is also in general e.g. in the recognized motivational approach with job activations to the work standards understood as a concept for systematic approach or mental system but not as a distinct, physical system. The

multiple reward systems can support multiple cultures or subcultures within one organization.

The framework originally created covers all organization functions in a natural and flexible manner and covers the following levels of the organization. Where the general principles the common insight, goals, shared tools, and practices concerning quality are created, including how these principles are to be applied in practice on the basis of the organizational motivational approach with job activations to the work requirements. At this level, the organization superior insight of motivational approach with job activations to the work standards and their application with other beneficial tools is established and articulated. Responsible person is always the CEO. This responsibility cannot delegate. The motivational approach with job activations to the work system are composed of the interrelated operational motivational approach with job activations to the work processes. Very often in corporations, there are different motivational approach with job activations to the work areas that may be at different development stages. All these need different strategic motivational approach with job activations to the work approaches but they may operate within one corporate culture.

Similarly, the motivational approach with job activations to the work strategy approach, often drawn from its application in the field of organizational relations strategy could usefully provide insights into how different outcomes emerge within strategic motivational approach with job activations to the work planning having similar characteristics.

One of the key tasks of analysis of the interaction between globalizing forces and national business systems is, precisely, to delineate the variable scope that strategic motivational approach with job activations to the work planning have to exert strategic choice over the transfer of particular motivational approach with job activations to the work management practices within different institutional settings. Institutional and strategic motivational approach with job activations to the work is resource-based views are complementary in another sense.

Motivational approach with job activations to the work excellence for strategic motivational approach with job activations to the work includes also tools for financial, human resource, and risk management, as well as technology management, acquisitions and marketing. The most essential quality-originated tools of strategic motivational approach with job activations to the work are process management model, self-assessment procedure, process auditing and assessment procedure of motivational approach with job activations to the work process performance, strategic motivational approach with job activations to the work procedure, project management model, problem solving and improvement procedures and benchmarking procedure.

According to institutional theory, organizations make normatively rational choices that shaped by the social context of the organization, whereas the resource-based view suggests that organizations make economically rational choices that shaped by the economic context of the organization.

Motivational approach with job activations to the work strategy based view must be balanced with an institutional approach whose explanations extend beyond the economic properties of productive including human resources, examining the broader framework of institutional arrangements within which resource selection decisions are embedded.

Recent years have witnessed the emergence of a range of more subtle analyses economic and social or institutional determinants of international motivational approach with job activations to the work strategies as two sets of factors operating simultaneously and in complementary ways.

By pointing to different patterns among similar strategic motivational approach with job activations to the work planning, the findings also emphasize the critical role of organizations strategic choices and their relative autonomy with regard to the institutional context. Emphasize is the importance of sub-national strategic motivational approach with job activations to the work planning and the research draws on four case studies of the relationships between strategic motivational approach with job activations to the work planning and its motivational approach with job activations to the work management. The basic steps of strategic motivational approach with job activations to the work planning development that they are suitable for all of organizations are as follows:

1) Motivational approach with job activations to the work strategy purpose: For develop strategic motivational approach with job activations to the work planning to strengthen the organization's motivational approach with job activations to the work related, operational, and financial performance.

2) Motivational approach with job activations to the work strategy scope: The strategic motivational approach with job activations to the work planning should include both short-term and long-term goals and plans and a method to ensure that the plan deployed and adhered to should be part of the management review procedure throughout the organization. These activities could be a separate procedure or included as part of this procedure.

3) Motivational approach with job activations to the work strategy responsibilities: The chief executive usually has control of these developments, deployment, improvement processes and all executive management should be personally involved in these processes.

Performance includes defining and evaluating performance and providing employees with feedback.

Rewards include bonus, salary increases, promotions, stock awards, and perquisites.

International organizations have considerable discretion in the design of pay policies and the choices made have consequences for organizational performance.

Organizations that are similar in terms of types of employees and jobs, product market, size, and so on may choose compensation system designs that differ in their effectiveness for attaining similar goals.

In addition, large corporations with several different businesses may have multiple strategic motivational approach with job activations to the work planning systems. While they may share some fundamental philosophies and values, they may differ according to particular business setting, competitive situation, and product life cycle. Since the strategic motivational approach with job activations to the work planning is one of the primary documents describing these goals, it influences all motivational approach with job activations to the work processes in the organization. It directly has relation with management review, motivational approach with job activations to the work empowerment measurement and lists all job instruction related to this procedure.

Describe the main types of data and information needed to support operations and decision-making, and to drive improvement of this motivational approach with job activations to the work process.

The management and use of these key performance measures should include periodic review for continued validity and need, as well as the analysis and use in process improvement. Factors in the evaluation might include completeness, timeliness, effectiveness, and reliability. Whenever possible, opportunities for improvement should be implemented by the motivational approach with job activations to the work process or cross-functional team. Within an organization, there must be a constancy of purpose, an alignment or unification of goals, and consistency of processes, actions, information and decisions among organization units in support of these goals. A substantial body of evidence has focused on the impact of incentive compensation and performance management systems on group performance.

Development of compensation systems other than wages on monthly basis, benefits required by law, and bonuses is necessary. Motivational approach with job activations to the work strategy in modern organizations should pay more attention to alternative and more sophisticated compensation systems, such as performance related pay systems, profit sharing systems, share ownership systems and stock options, non-financial motives and benefits not required by law.

In this way, compensation as a major motivational approach with job activations to the work strategy practice increases level of satisfaction and enhances fairness

perception of employees working at various functional units and different hierarchical levels. Organizations tend to make different decisions about pay contingency, or variability, rather than about base pay, since contingent pay is more associated with financial performance. In general, organizations implement strategic motivational approach with job activations to the work planning or incentive compensation systems that provide motivational approach with job activations to the work strategy to employees for meeting specific goals. Performance appraisal characteristics include target individual, team, type as outcome, behavioral or competency based and data source as manager. Especially in team-based organizations, there is a critical need for effective leadership in designing and implementing performance appraisal systems. Ineffective appraisal system can bring many problems including low morale, decreased employee productivity, a lessening of an employee's commitment and support for the organization.

### 7. Conclusion

Management responsibility, document and data control, corrective and preventive action, handling, storage, packaging, preservation and delivery, control of quality records, internal quality audits, training, statistical techniques, continuous Improvement, manufacturing capabilities. In order to realize strategic motivational approach with job activations to the work objectives in all parts of the company and at all levels of motivational approach with job activations to the work and motivational approach with job activations to the work management, an organization-wide management structure, a leadership infrastructure framework has defined.

The goal of strategic motivational approach with job activations to the work, i.e. motivational approach with job activations to the work excellence reached through innovative management and leadership practices. Fewer employees work under individual incentive plans while greater numbers of individuals work under some type of group incentive system.

Performance appraisal as perhaps the most central motivational approach with job activations to the work strategy function is required to justify a wide range of decisions such as selection, compensation, promotions and training. Performance appraisal is defined as the process of identifying, evaluating and developing the work performance of the employee in the organization so that organizational goals and objectives are effectively achieved while, at the same time, benefiting employees in terms of recognition, receiving feedback, and offering career guidance.

The terms performance assessment, performance evaluation and performance management are also used to describe the process. If employees are confident in the fairness of the appraisal process, they are more likely to

accept performance ratings, even adverse ones, if they perceive fair decision-making process. On the other hand, if the employees perceive the process as unfair and not systematic, it is unlikely that they will accept the outcome of the appraisal process. Participation in today's corporation gives an opportunity to the employees to raise their voice into the appraisal process. Greater employee participation as goal-setting process, performance standards, qualitative and quantitative evaluation criteria, and self-evaluation generates an atmosphere of cooperation and support reducing conflicts especially during performance appraisal interview. Strategic motivational approach with job activations to the work plans practices in general and compensations systems in particular been shown to be highly related to organizational performance. Compensation is the linkage between reward and employee satisfaction. Strategic motivational approach with job activations to the work planning systems are concerned with two major issues: performance and rewards.

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